

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 USIA-15 PA-02 PRS-01

CIAE-00 DODE-00 DOTE-00 FMC-02 INR-07 NSAE-00

CG-00 DLOS-09 OES-07 /073 W

-----031343Z 109250 /40

R 031250Z MAY 77

FM AMEMBASSY KUWAIT

TO AMEMBASSY ATHENS

SECSTATE WASHDC 7909

USDOC WASHDC

INFO AMEMBASSY ABU DHABI

AMEMBASSY BRUSSELS

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY TEHRAN

UNCLAS KUWAIT 2388

ATHENS FOR RTDO

LONDON, BRUSSELS FOR MARAD

E.O. 11652: N/A

TAGS: EWWT, ENRG, KU

SUBJECT: MORE ON KNPC PRODUCT TANKER FLEET; POSSIBLE OPPORTUNITY
FOR MANAGEMENT FIRM

REF: 1907

1. AS FOLLOW-UP TO DECISION TO PURCHASE PRODUCT TANKERS
(REFTEL), KUWAIT NATIONAL PETROLEUM COMPANY (KNPC) IS
NOW STUDYING TANKER DEMAND AND SUPPLY PICTURE, TO
DETERMINE WAYS OF PURCHASING VESSELS, EITHER USED SHIPS,
NEW VESSELS BUILT FOR SOMEONE ELSE, OR NEW CONSTRUCTION.
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KNPC IS PLANNING TO PURCHASE 5 SMALL VESSELS OF
20-25,000 DWT, AND 3 LARGE VESSELS OF 90,000 DWT.
COMPANY IS ALSO LOOKING FOR CONSULTING FIRM TO HELP IN
THE MANAGEMENT OF NEW TANKER FLEET, AND IS IN CONTACT
WITH NUMEROUS FIRMS AT THE PRESENT TIME. SELECTION
SHOULD BE MADE WITHIN THE MONTH OF MAY. IT IS EXPECTED
THAT PRESS RELEASE ON NEW FLEET EXPANSION WILL BE ISSUED

SHORTLY.

2. COMMENT AND ACTION REQUESTED: KNPC HAS BEEN IN MARKET FOR MANAGEMENT CONSULTANCY FIRM FOR AT LEAST ONE MONTH AND IS THUS RELATIVELY FAR ALONG ON SLECTION OF CONSULTING FIRM. NEVERTHELESS, NEWS OF POSSIBLE TRADE OPPORTUNITY SHOULD BE CIRCUALTED AMONG INTERESTED FIRMS. IN PARTICULAR, SUGGEST THAT JOHN J. MCMULLEN ASSOCIATES, INC. (WASHINGTON OFFICE -SUITE 801, 1629 K ST., N.W. TELE: 628-7473) BE INFORMED. MCMULLEN CO. HAS WORKED WITH KUWAIT-BASED ARAB MARITIME PETROLEUM TANKER COMPANY (AMPTC) AND ITS PRESIDENT, JOHN J. MCMULLEN, HAS VISITED KUWAIT SEVERAL TIMES. MAESTRONE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Copy: SINGLE
Sent Date: 03-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Release Date: n/a
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